

2013/2014 BUDGET SUMMARY

Education Meetings

	<u>Revenue</u>	<u>Expense</u>	<u>Gain (Loss)</u>
September (October)	25,000	48,500	(23,500)
October/November - AK	34,000	35,000	(1,000)
November/December - WA 1-day	9,500	9,100	400
February	82,000	72,500	9,500
May	15,000	33,500	(18,500)
Roadshows	6,000	10,500	(4,500)
State of Reform	75,000	75,000	-
	<u>246,500</u>	<u>284,100</u>	<u>(37,600)</u>

Other Revenue Sources

General Sponsorship	72,000
Dues from National	21,000
Interest	2,500
Social Events, net	-
	<u>95,500</u>

Expenses

Meetings (ANI, Reg 11, pres meeting, mini-LTC, CFO dinner)	36,500
Newsletter	11,000
Directory	10,900
Cvent	3,000
Certification Support	7,500
Credit Card Fees	6,500
Website	4,000
Administrative Support	22,500
Other	15,100
	<u>117,000</u>

Net Loss

(59,100)